

# PHILIPS

Hospital  
Respiratory Care

Bulk buy



## Philips noninvasive ventilation(NIV) **bulk buy opportunity**

### Replace obsolete Vision BiPap devices and reduce NIV rental costs

- Discount above contract price
- Replacement of obsolete NIV equipment
- Respond to increased utilization of NIV and rental replacement

### Latest generation NIV (BiPap) advanced modes and safety features

- Enhanced patient comfort
- 6+ hour back up batteries
- Data management capabilities
- Upgradeable platforms
- Advanced alarm capabilities

#### Philips ventilation



#### Bulk buy details

Purchase a V30, V60, and/or Trilogy 202 and receive an additional 1% discount off of list price above your current contract discount.

This flier must be submitted with your request for quotation or your order to receive the program discount. The program begins November 1, 2018 and ends on December 14, 2018. All purchase orders must be submitted by this date. Some restrictions may apply.

For more information, contact Norma Flood,  
Sr. Manager Bulk Buys:  
[norma.flood@philips.com](mailto:norma.flood@philips.com)